



Vacancy:

Technical Key Account Manager for Metal Mesh (m/f/d)

SUBJECT:

“Metal Mesh” is mainly used on spaceborne reflector antennas as the reflective surface & is a key component for all related missions all over the world. The mesh itself consists of ultra thin gold coated wires & is knitted on very large machines with a width of 4 meters & more.

Its highly accurate characterization (RF, mechanical, thermal, etc.) is of utmost importance for reflector designers & manufacturers.

HPS is one of the global leading edge supplier of Large Deployable Reflector Subsystems (LDRS).

JOB PROFILE:

- Management of the product line in close cooperation with our J/V & mesh developer HPTex
- Identify & pursue new market opportunities to drive revenue growth & business expansion
- Engage in comprehensive market- & technology research to inform strategic decision-making, including sales & marketing activities
- Interface with customers during mesh project lifecycle from proposal phase up to delivery & post-delivery support
- Management of test activities & technical evaluation of results
- Responsibility for respective technical & management documentation to support HPS antenna projects.

QUALIFICATION:

- 5 years experience in relevant areas
- Preferred background: material science, physics, engineering, testing
- Leadership, communication, project management & organizational skills with a keen eye for details
- Ability to think creatively & devise innovation solutions to complex technical challenges
- English (writing/speaking)
- German (speaking)
- Teamworker
- Loves challenges in ambitious space programs.

WORKING IN:

- Highly visible space flight programs
- ClassicSpace- & scalable NewSpace products
- International teams (internal/external)
- Well structured environment in >20 years acknowledged company
- **Earliest start date: Q1/2024**
- **Work Location: Munich (Germany).**

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HR-Contact: